



Austin • Dallas/Ft Worth • Houston • San Antonio

12401 Research Blvd., Bldg. 1, Suite 300  
Austin, Texas 78759 • (512) 502-2050  
[www.mcguyerhomebuilders.com](http://www.mcguyerhomebuilders.com)

December 30, 2011

Dear Valued Realtor,

At MHI Central Texas, we have several very exciting changes on the horizon and are pleased to share them with you. By name, you may be more familiar with the builders who make up the MHI family including Plantation Homes, Coventry Homes and now Wilshire Homes.

*First*, earlier this year MHI Central Texas acquired the assets of Wilshire Homes, and through this acquisition now stands strongly poised to elevate the company to the top 10 category in the Central Texas market. On a long-term basis, this equates to a combined delivery in the Austin and San Antonio markets of roughly 600 units, worth \$200 million **or more**.

**Our current strength has not gone unnoticed within the industry and in the media. As many of you may already know, the MHI acquisition of the Wilshire assets, operations, and brand was featured as the cover story for the May 8 issue of [Big Builder Magazine](#).**

*Second*, effective January 15, 2012, with the exception of a few close-out communities, our Plantation communities will now become Wilshire communities. **Same Great Builder – New Name!** You will continue to see the same excellence in customer satisfaction, the same thoughtful and beautiful plans in premiere locations around the Austin and San Antonio areas, the same presence in many of Central Texas' most desirable communities, the same flexibility allowing you to make each home unique, the same quality construction and the same dedicated staff. In other words, nothing will change except a name.

*Third*, our award-winning Wilshire Homes Build on Your Lot Division will now build under the Coventry Homes brand, also effective January 15. In addition to building custom homes on your own lot, Coventry will continue to bring sophisticated lifestyle living to luxury locations.

There is beauty in simplification and we've embraced that philosophy by reducing our brands to two distinctive offerings, Wilshire and Coventry.

We appreciate your continued business and look forward to a prosperous 2012 for all.

Sincerely,

Dennis Garrett  
Regional President  
MHI Central Texas



# Realtor<sup>®</sup> Advantage PROGRAM

# 2012 5% Commission on Everything!\*

- We will reimburse you any relocation fees! (Up to 30% of total commission)\*\*
- Check out our Realtor Corner to learn about upcoming MCE Classes and special incentives!  
[realtor.mhinc.com](http://realtor.mhinc.com)

 **WILSHIRE  
HOMES<sup>®</sup>**

[Wilshire-Homes.com](http://Wilshire-Homes.com)

 **ecosmart**  
Green Living



\*5% REALTOR<sup>®</sup> commission available on a Realtor Assisted sale with an original contract effective date of January 1, 2012 through December 31, 2012 for a Wilshire Home in the San Antonio metropolitan area. Must be a licensed Texas Realtor to participate. Not available on existing contracts prior to January 1, 2012. Not available in in Build on Your Lot program. MHI reserves the right to change or withdraw this program at any time. Total REALTOR<sup>®</sup> commission not to exceed 5%. Prices are subject to change without notice. See a Wilshire Homes Sales Counselor for complete list of available homes. \*\*Relocation Fee Reimbursement not to exceed 30% of initial approved Referral Fee due Agent. Relocation Fee Reimbursement due Agent equals three percent (3%) of the actual sales price paid to the Seller at closing. Written documentation from the relocation company must be submitted before home closes. San Antonio 1.3.12